



Press release

Bologna, 21 December 2007

IMA: contract signed in Serbia for 46 million euros

IMA, world leader in the production of automatic packaging machines for the pharmaceutical and tea industries, has today signed a contract with **Galenika a.d.**, a well-known producer of generic pharmaceuticals for Serbia and neighbouring markets, for the construction of **a new plant in Belgrade for the production of medicines in solid form**, which will be completed by the end of 2009.

This contract is worth 46 million euros, of which **16 million** relates to machines for the processing and packaging of pharmaceutical products to be supplied by **IMA (the main contractor)** with 30 million of engineering and construction.

The lines of credit obtained by the customer were granted by Unicredit Serbia and Banca Intesa Serbia.

Commenting on this operation Alberto Vacchi, Chairman and Managing Director of IMA, declared: *“This is the most important contract signed in Serbia in the last two years. It represents an excellent opportunity for the Group, as it is an integrated, turnkey project that combines supplying automated machines with engineering and construction. We would like to thank Galenika, a long-standing customer of IMA, for the trust that it is showing in the innovative and organisational ability of the Group by putting it in charge of this important project”*.

Established in 1961, IMA is the world leader in the design and manufacture of automatic machines for the packaging of pharmaceutical products and of tea in filter bags. The Group has closed the **first nine months of 2007** with **revenues** rising to 311.1 million Euro (+14.7%) and **operating profit** rising to 41 million Euro (+71.5%). The Group has about 2,700 employees, more than 1,100 of whom overseas, and can count on 15 production plants in Italy, Germany, the United Kingdom, the United States, India and China. IMA has an extensive sales network comprising 9 branches which provide sales and service in France, the United Kingdom, Germany, Austria, Spain, Portugal, the United States, China and Thailand, representative offices in Central and East European countries and over 50 agencies covering a total of more than 70 countries. IMA is also participating in 2 joint-ventures in China for production and service. In April 2007 the Group acquired all of the shares of **Zanchetta S.r.l.**, a company that operates in the production of machines for the handling and granulation of pharmaceutical powders. IMA S.p.A. has been listed on the Milan Stock Exchange since 1995 and in 2001 joined the **STAR** segment. The following companies in the pharmaceutical and cosmetics sectors are part of the IMA Group: **Co.ma.di.s. S.p.A.**, **IMA Kilian GmbH & Co. KG**, **IMA Libra S.r.l.**, **Nova Packaging Systems Inc.**, **Precision Gears Pvt Ltd.**, **Swiftpack Automation Ltd.**, **VIMA Impianti S.r.l.**

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